

Zachary J. Downing
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Business Professional with 4+ years' experience leading cross functional teams in operational & project environments

Skills

- ✦ Leadership
- ✦ Six Sigma Green Belt, Villanova University
- ✦ Talent management lifecycle
- ✦ Startup site experience

Professional Experience

Facility Engineer, Engineering and Facilities, Target Flow Centers **2017-Present**

- ✦ Leader of engineering department in startup, R&D supply chain site
- ✦ Collaborate with internal and external partners to complete initiatives, validate KPI's, and design processes
- ✦ Liaise with corporate design teams to manage construction timeline deliverables
- ✦ Six Sigma champion and project leader
- ✦ Oversee & manage suite of vendors that supply service and goods internally
- ✦ Manage multiple operating budgets in excess of \$1.5 million

Operations Manager, Engineering and Facilities, Target Distribution, **2015-2017**

- ✦ Lead team of 10+ direct reports in day to day operations
- ✦ Continuously improve processes to lessen impact of maintenance towards operational uptime
- ✦ Optimize staffing plans to maximize usage rates of maintenance team
- ✦ Plan and communicate work schedules up and down organization, including cross functional teams
- ✦ Manage various budget lines in excess of \$400,000

Executive Leader, Target, **2014-2015**

- ✦ Lead in-building salesforce on day-to-day operations of the store, teams of 30+ non-exempt employees
- ✦ Lead outward facing customer interactions while managing teams engagements to ensure brand standards
- ✦ Plan and verify sales drivers to improve upon year over year goals

Education and Volunteer Activity

Education

- ✦ Kansas State University **Major:** Bachelors of Science, Marketing
- ✦ Villanova University **Certificate:** Green Belt, Six Sigma

Volunteer Activity

- ✦ Manhattan Parks and Rec, Boys Soccer & Basketball coach
- ✦ Colorado State University-Pueblo, Professional resume workshop leader