

BRANDY L. EVELER

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BUSINESS DEVELOPMENT MANAGER **Account Management & Finance for Business Growth**

Innovative professional with expertise in sales and distribution, corporate audits, finance, recruiting, employee development, and telecommunications. Strong team leader that excels in a fast-paced, changing work environment. Vendor and account client management with skills presenting and communicating with executives and stakeholders.

Expertise in:

- **Accounting**
- **Project Management**
- **Contract Negotiations**
- **Network**
- **Technology**
- **Relationship Management**
- **Budgeting**
- **Forecasting**

PROFESSIONAL EXPERIENCE

SPRINT, Overland Park, KS

2006 – Present

Project / Program Manager / Finance Fiscal Compliance

2014 – Present

Consolidate projects for executive review and fiscal compliance approval. Manage Direct Network Project requests for funding through lifecycle approval process. Review and approve capital requests daily for system and fiscal compliance requirements.

- Reviewed incoming project funding requests, assigning finance team for review, communicating concerns preparing for weekly Executive review to initiate approved Network projects.
- Developed, presented and implemented process improvements for Network Project funding requests across organizations for timely submission of documents, requests and projects from multiple VP organizations.
 - Created templates for decks and request form submissions for consistency across groups which provided quality review and time for additional project reviews each week.
 - Distributed summaries of weekly project submissions and timelines to VP representatives, identifying duplications, project overlap and missing projects.

Project / Program Manager / Network Planning

2012 – 2014

Compiled project funding request submissions from all Network Vice President Organizations and led calls to ensure reporting was updated.

- Led network project funding submission approval process, ensuring appropriate documents and approvals were obtained for Executive review.
- Maintained database and tracking of all network approved projects, meeting fiscal compliance requirements for weekly reporting deadlines.
- Prepared training decks for newly developed project database tool, assisting in training other teams.

Device Team Product Manager / Sales Support, Wholesale Division

2011 – 2012

Oversaw device ordering process for the Wholesale Division for new Partners and Device Vendors. Handled forecasts, ordering, billing, prepayments, logistics and tracking of devices for 40 Partners.

- Developed relationships and negotiated contracts with new Partners and Vendors, adding growth and sales to the Wholesale Division.
- Presented new devices and processes monthly to all Partners, Sales and Account Managers, ensuring education, quality and efficiency.
- Developed a new order process for wholesale partners and integrated into retail logistics and inventory management, providing service parallel to ordering process.
- Met with potential customers and presented device products and updates on technology impacts, driving new partner growth.

SPRINT (Continued)**Service Level Agreement Manager / Performance Management**, Wholesale Division 2006 – 2010

Served as liaison between Strategic partners and Sprint Operational groups for reporting Service Level Agreements.

- Negotiated, developed, implemented and tracked performance for Service Level Agreements with 8 Cable Partners and vendors, supporting contractual service level agreements resulting in the launch and growth of new markets for each partner.
- Provided monthly forecasts, reporting, and remedies for order processing payouts, maintaining compliance with Network service agreements for all partners.

ECONOMIC DEVELOPMENT CORPORATION**2004 – 2006****Business Development Officer**

Drove new business to Kansas City, Missouri and worked with C-level executives and national companies. Provided direction and assistance to companies regarding incentives, loans, job training, and other programs for executive decision makers. Supported retention of local businesses to redevelop Kansas City business and residential communities.

- Generated written proposals offering financial and training incentives for specific business needs, influencing decisions for new business development.
- Served as an advocate at City Hall and expedited local and state governmental assistance for new start-up businesses and national account growth, resulting in job growth and new business development.
- Presented business plans to commission boards including the Mayor and City Council, Planning, Zoning and Economic Development, City Planning Commission as well as local Chambers, initiating requests for Tax Increment Financing which generated funding over time for businesses to grow.

ADDITIONAL RELATED EXPERIENCE**THE SUNFLOWER GROUP**, Overland Park, KS

Supplier Compliance Manager, Sales and Marketing

SPRINT, Overland Park, KS

Affiliate Project Manager, Sales & Distribution, PCS Division

Manager, Recruiting & Employee Development, Finance, Long Distance Division

Accounting Analyst, Gross Margin Accounting

WAL-MART STORES, INC., Bentonville, AR

Corporate Auditor, Internal Audit Division

Financial Administrator / Budget Specialist, International Operations Division

Auditor, Wal-Mart Health Insurance Division

EDUCATION / PROFESSIONAL DEVELOPMENT

Master of Business Administration (MBA) Certification, Executive Overview,

University of Kansas, Overland Park, KS

Bachelor of Science (BS), Accounting, University of Missouri, Columbia Lincoln University, Jefferson City, MO

Six Sigma Green Belt

AWARDS & MEMBERSHIPS

Leadership Team Founder's Award Sprint PCS

CASA Volunteer

Kansas City Chamber of Commerce Leadership Program

Sprint Team Meals on Wheels Volunteer