



## News Release

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### **Excel Industries to open facility at Logistics Park Kansas City *Manufacturer will create 200 jobs in Edgerton, expand in Hesston***

Excel Industries Inc. has announced that it will open a facility at Logistics Park Kansas City (LPKC) in Edgerton. The turf care product manufacturer, which is headquartered in Hesston, plans to create 200 new jobs at LPKC. The company's new worksite will include warehousing and distribution space and eventually manufacture an existing product line.

"We are excited about the possibility of making Kansas City the primary distribution center for our products," said Excel Vice President Bob Mullet. "It puts us closer to the geographic center of our customers, and the strength of Kansas City as a national distribution point will allow us to serve our dealers in a more timely and cost-efficient manner."

"Excel has been an outstanding Kansas manufacturer for more than five decades," Kansas Commerce Deputy Secretary Steve Kelly said. "It's great to see the company continue to grow at its Hesston location and add a new facility in Edgerton. Excel's track record of success highlights the advantages provided by Kansas' business environment, workforce and infrastructure."

In addition to its planned expansion in Edgerton, Excel expects continued growth of employment at its headquarters in Hesston during the next several years to facilitate the introduction of new product lines.

"We are thrilled that a growing Kansas-based company like Excel Industries selected a growing Kansas community like Edgerton for its new facility," said Mayor Donald Roberts. "Keeping companies like Excel Industries in Kansas is a win for all."

"We are proud to join our partners in celebrating Excel's decision to make the KC region part of the company's future growth," said Bob Marcusse, president and CEO, Kansas City Area Development Council. "KC competed against other established corporate markets including Indianapolis, Nashville and Oklahoma City for this expansion and today welcomes hundreds of new jobs for our region."

"The Harvey County Economic Development Council is excited to see the continued growth of Excel in the state of Kansas," said Mickey Fornaro-Dean, executive director of the Harvey County Economic Development Council. "This more than 50 year old manufacturer has been a pioneer in its industry category and a strong influence in our region. We in Harvey County are proud to see their new initiatives and be a part of the growth for Hesston and the state of Kansas. As always we wish Excel's leadership and employees the best as they move forward in these new ventures."

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BNSF Railway, the city of Edgerton, the Harvey County Economic Development Council, the Kansas City Area Development Council, KC SmartPort, KCP&L, NorthPoint Development, Southwest Johnson County Economic Development Corporation and the Kansas Department of Commerce partnered with Excel to support the company's expansion.

Excel was founded in Hesston in 1960 and is a third generation family-owned business. It is one of the leading manufacturers of consumer and professional mowing equipment, sold through the Hustler Turf Equipment and BigDog Mower Company brands, exporting its products to more than 30 countries. In 2013, Excel won the Kansas Governor's Exporter of the Year award.

#### About Logistics Park Kansas City

Located in Edgerton, Kan., Logistics Park Kansas City (LPKC) is a 1,500-acre master-planned distribution and warehouse development anchored by BNSF Railway's newest state-of-the-art intermodal facility. Developed by NorthPoint Development, LPKC is strategically and centrally located in America's heartland, perfectly positioned for the efficient shipment of goods for import and export — serving all points throughout the U.S. LPKC is an excellent location for warehouse and distribution centers. Visit [www.logisticsparkkc.com](http://www.logisticsparkkc.com) for more information.

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