



GKCFTZ FEATURED LOCATIONS



BAYER - 1.5 million sq. ft. activated, manufacturing facility with 650 employees in Kansas City, MO

- Kansas City is the largest manufacturing site for Bayer Crop Science in North America.
- Manufacturing and shipment activity has increased and will continue within the FTZ.
- Exports are at about 50% of total production.
- Having the FTZ and the recognized savings for exports, duty deferral and inverted tariffs allowed the plant to be chosen for additional production instead of a 3rd party or other Bayer production site in another country.



COLEMAN - 1.85 million sq. ft. activated, distribution facility with 192 employees in Gardner, KS

- Coleman chose to build in the KC metro area for better proximity to the rail & major highways.
- The primary benefit for Coleman has been MPF savings, reduced brokerage fees, and duty deferral/delay.
- Coleman utilized the FTZ Admission Classification regulations to lock in preferential rates on goods entered into the FTZ prior to new classification rulings with higher duty rates.
- Coleman has increased their bonded exports year over year.



KUBOTA - 765k sq. ft. activated, distribution facility with 150 employees in Edgerton, KS

- Kubota Tractor Corporation established the North American Distribution Center in Edgerton, KS as an FTZ in an effort to streamline the import process, improve cash flow, reduce MPF fees, and import broker fees.
- Kubota has future plans for two new 1 million square foot facilities in the Edgerton area.
- Benefits for the Kubota operation include direct delivery, reduction in Customs clearance time, weekly entry, duty delay.



KAWASAKI - 867k sq. ft. activated, manufacturing facility with 1,128 employees (829 full-time and 299 contract) in Maryville, MO

- The FTZ has been critical for Kawasaki to remain competitive with foreign companies.
- Activities performed include material handling, warehousing, manipulation, production and manufacturing.
- Kawasaki has expanded their original building 13 times since opening in 1989.
- They produced their 8 millionth unit in 2014 and their 10 millionth unit in 2017.

“Bayer is a long-standing Kansas City, Missouri company that has continued to add jobs and investment to our City. We’ve partnered with Bayer on several expansions and are thrilled about their growth and success in our community.”

BOB LANGENKAMP,
PRESIDENT & CEO
Economic Development Corporation of Kansas City, MO

“As one of Gardner’s largest employers, Coleman positively impacts the Southwest Johnson County community on a daily basis. With many high-quality jobs at the facility, Coleman’s employees help drive the ancillary service business in Gardner in a major way.”

GREG MARTINETTE,
PRESIDENT
Southwest Johnson County KS EDC

“In October 2017, Kubota announced plans for an \$87 million expansion in Edgerton to create a new logistics hub with additional job creation in our community. This type of reinvestment illustrates the value our location brings to companies needing to connect in the global supply chain and continues the community partnership between Edgerton and Kubota.”

DONALD ROBERTS
Mayor of Edgerton, KS

“Kawasaki has had a very positive impact to the Maryville, MO and Nodaway County community that includes over 1000 jobs, funding of a \$2.1M ramp and accompanying street to improve traffic flow around the plant, and being selected by the Missouri Waste Control Coalition as its Environmental Award winner.”

JOSH MCKIM
EXECUTIVE DIRECTOR
Nodaway County Economic Development



GREATER KANSAS CITY FOREIGN TRADE ZONE, INC.

The intent of the FTZ program is to stimulate economic growth in the United States. It's designed to promote American competitiveness domestically and overseas by reducing, deferring or eliminating duties on goods sourced overseas then brought into Zones for value-added work by US employees, and thereafter entered into the commerce of the US or exported. The program is an incentive to firms to maintain and expand their business in the US and entice foreign companies to establish U.S. operations.



For more information about the GKCFTZ, contact:

ALFRED FIGULY
816.474.2227 • alfiguly@gkcftz.com
One New Century Parkway, Suite 110
New Century, Kansas 66031
GKCFTZ.com

GREATER KANSAS CITY FOREIGN TRADE ZONE (GKCFTZ)

GKCFTZ is a regional grantee of the national FTZ program. GKCFTZ has been the grantee since 1974 and was the first non-profit organization to be designated a grantee. GKCFTZ sponsors both Foreign-Trade Zone No. 15 in Kansas City, Missouri and Zone No. 17 in Kansas City, Kansas. Zone 15 serves FTZ needs in 22 contiguous counties in the western half Missouri. Zone 17 presently serves 9 counties in metropolitan Kansas City, KS.

QUICK FACTS:

- Over 3,200 total full-time employees in GKCFTZ active sites
- 25 designated FTZ sites, 9 are currently active
- \$1.38B in economic value added to merchandise that left GKCFTZ locations

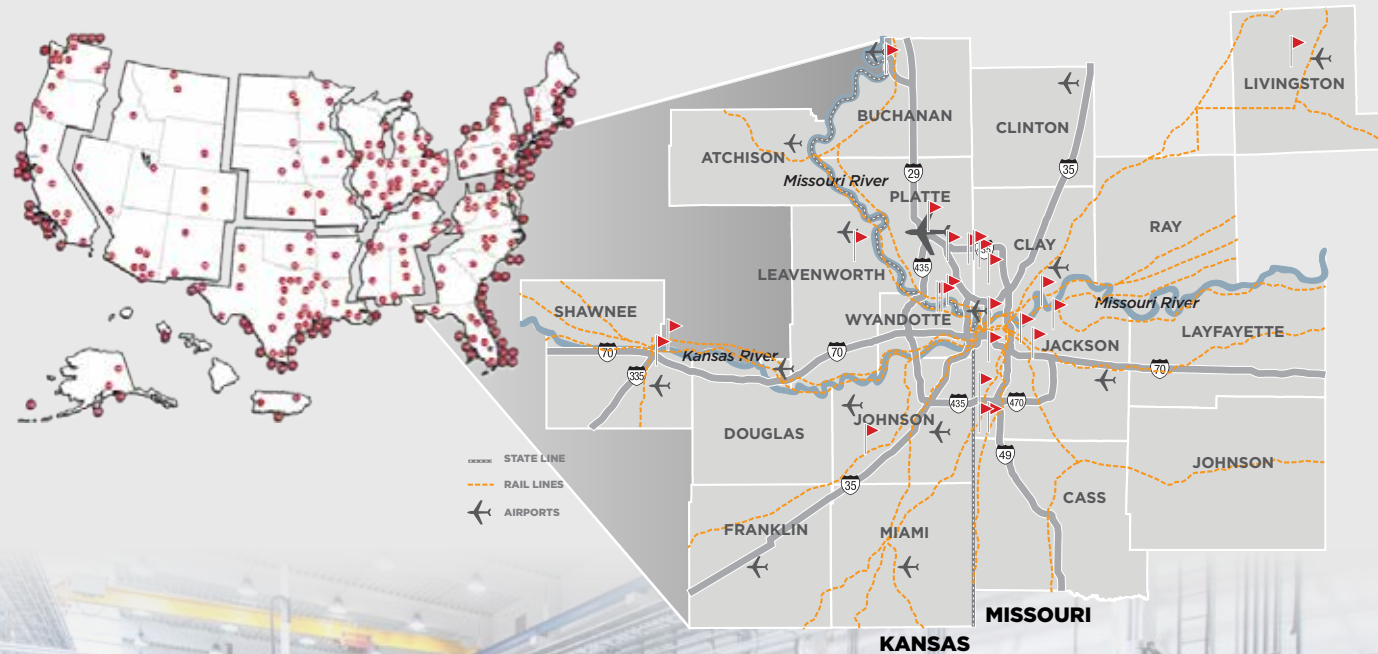
BENEFITS TO THE COMMUNITIES

- Stimulate employment
- Attract foreign direct investment
- Improve export competitiveness
- Source component products at competitive prices while keeping important value-added activities in the US

BENEFITS TO THE COMPANIES

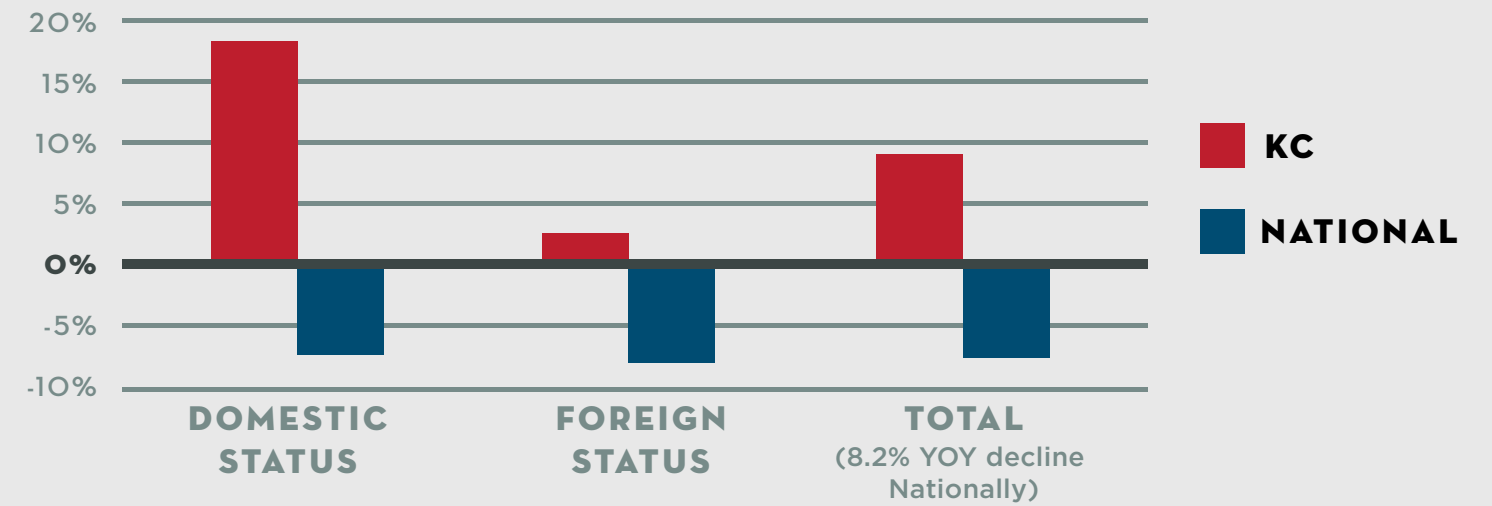
- Import duties & Federal excise taxes are not paid until, and unless, the goods enter the commerce of the United States
- Opportunity for Inverted duty/transformation
- No limit on length of time merchandise can be in the FTZ
- Consolidation to one weekly customs entry
- Source component products at competitive prices
- Improved Customs & Border Protection compliance
- Lower security and insurance costs
- Shorter transit time using direct delivery
- Improved inventory control

U.S. FOREIGN TRADE ZONES



GREATER KANSAS CITY FOREIGN TRADE ZONE 2016 METRICS

VALUE OF MERCHANDISE RECEIVED INCREASED 8% YOY



RANKED IN TOP 25 STATES FOR*:



GKCFTZ OPERATIONS 2016 VS. 2015

- **\$2.09 billion** in Value of Merchandise Forwarded: **38% increase** over 2015 & 16.93% Average Annual Growth over last 15 years
- **43% growth** in Value of Total Goods Processed in FTZ production operations
- **\$553 million** in goods exported: a 68% increase over 2015
- **\$1.38 billion** in value added labor, overhead and profit: a **7% increase** over 2015